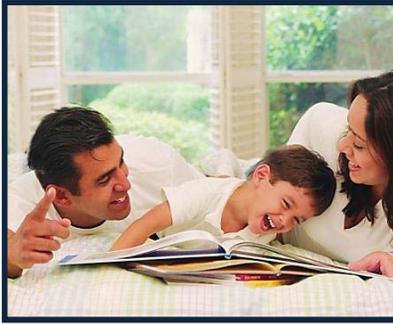


# *Home Comfort Certified System®*



## **The Best Heating & Air**

Any Street

City, ST 00000

(000) 000-0000

Insert your preferred equipment  
brand Logo here.

*The area's leading comfort experts for all your  
Heating and Air Conditioning needs*

# Price Book Set Up Instructions

Ready-Built HVAC Contractor's **Dealer Price Book Set Program** is designed to help our dealers outperform the competition with a "customized-to-your-business" flat rate *Home Comfort Certified System Equipment Replacement Installation Price Book*.

We designed the *Home Comfort Certified System Installation Price Book* to be used by both Comfort Advisors on a replacement sales call and for Selling Technicians on service call where they have identified a replacement opportunity.

Your *Home Comfort Certified System Installation Price Book's* installed price is set up via a 1-page set-up form located on this webpage. We provide you with an installed price for each good-better-best-premium system configuration and capacity size.

Each of your system installed prices will be based on your company's unique:

## **Cost-of-Goods-Sold:**

- Actual "built-in" by equipment system configuration and size installation equipment, materials, and warranties. Once we receive your order form you provide us your current unique configuration and your preferred equipment vendor pricing in Excel or PDF as an email attachment.
- Total "built-in" system installation labor hours for a Crew Chief and Helper which we multiply by your unique labor cost set up rates to find your installed labor cost.
- Labor hours per system configuration can be adjusted by Dealer by faxing in your marked-up User Guide pages also located this webpage.

## **Your Installed Flat Rate Price:**

- Your unique Installed Sell Price will be based on your unique gross profit margin rate to find your installed flat rate price.
- Your finance tables are created using national *Home Equity Rates, Personal Bank Loan Rates*, as well as your local finance options.
- Your finance tables and energy savings tables are created for your local area

## **Prices Shown are Illustrative:**

- This demo price book was designed for demonstration purposes, as well as, across multiple climate zones.
- **The pricing shown is for a fictitious contractor and climate zone, and is not meant to be representative to local area pricing.**
- Your pricing will be accurate to your business and based on your unique local area labor costs, overheads and net profit set-up requirements and your energy savings tables according to your climate zone.

## Questions?

Call our Price Book Hot Line at 800-240-2823 24/7 or email us at [customercare@Ready-BuiltHVAC.com](mailto:customercare@Ready-BuiltHVAC.com).

**IMPORTANT NOTICE:** Please read the following Fix-Right and or the Home Comfort Flat Rate Price Book User License Agreement ("Agreement") carefully. Your use of the product signifies your acceptance of this Agreement. If you do not agree with the terms of this Agreement, you should promptly remove all electronic copies and/or destroy all hard copies of this Price Book. Retain this User Agreement for future reference.

**Article 1: License Grant**

- 1) The Fix-Right Flat Rate Price Book and or the Home Comfort Flat Rate Price Book ("Price Book") and the pricing process which it contains is the intellectual property of Building Services Institute, Inc. ("BSI") and its licensors, and is protected by law, including United States copyright laws and international treaties. BSI grants you a license:
  - a) To use the Price Book within your business entity.
  - b) To make a single archival back-up copy of the Price Book in support of your use of the Price Book within your business as named on the submitted Home Comfort Flat Rate Set-up Sheet.
  - c) Except as stated above, you **MAY NOT MODIFY, TRANSLATE, DISSEMINATE, OR DECOMPILE** the Price Book, **OR ANY COPY THEREOF, IN WHOLE OR PART.** You may not engage in reverse engineering of the Price Book.

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- 1) Commencing on the Effective Date, and continuing for a period of (12) months, Licensor will make available to Licensee the services and materials as hereinafter described. Licensee may terminate Agreement by submitting written termination notice to Licensor certified US Postal notice within 60 days prior to end of term. If termination notice is not received from Licensee by Licensor, this Agreement shall extend automatically for an additional 12 month period upon the anniversary date.
- 2) You agree, upon such termination for any reason, to destroy the Price Book together with all copies, modifications and merged portions in any form.
- 3) Licensor may terminate this License at any time at its sole discretion.

**Article 3: Disclaimer of Warranties and Limitations of Remedies**

- 1) The Price Book is provided "as-is" without any warranty of any kind, either expressed or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose. The entire risk as to the quality and performance of the Price Book is with you, its authorized user. BSI and its licensors do not warrant that the functions contained in the Price Book will meet your requirements or are error free.
- 2) BSI's and its licensors' entire liability and your exclusive remedy shall be:
  - a) The replacement of any Price Book not meeting BSI's "Limited Warranty", or
  - b) If BSI and its licensors are unable to deliver a replacement PDF file, which is free of defects in material or workmanship, you may terminate this License Agreement by destroying the Price Book and removing the Price Book from all of your computers and terminating any use of the Price Book.
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# The Best Heating & Air

## Mission Statement

- **Our Commitment:** We are committed to providing the highest quality and performance in all aspects of the equipment replacement industry, utilizing our core strengths to ensure the continued success of our employees and our customers.
- **Core Services:** Design, fabrication, installation, and service of heating, air conditioning, indoor air quality, and ventilation systems, as well as electrical, temperature, and humidity controls.
- **Core Strengths:** Experienced leadership, excellence, trustworthiness, loyalty, and pride in our reputation for quality workmanship and teamwork, our multi-trade capabilities, and our knowledge of and commitment to innovativeness.
- **Success for Employees:** Provide fair compensation, security, trust, recognition, and a good working atmosphere.
- **Success for Customers:** Provide quality, competitive pricing, trust, partnership, and our ability to meet their unique requirements.

# The Best Heating & Air

## Who we are:

- A premiere residential-commercial service company.
- We have consistently grown each year due to our competitive programs and services.
- Our company has continued to invest in state-of-the-art technology that allows us to deliver the highest level of service with the lowest possible cost.
- Our written training and employee development programs ensure the delivery of safe, reliable service in and around your home.
- We have a written drug-free hiring policy to protect our customers and their property.

## What makes us different:

- We offer the industry's best Install-Right® guarantees, warranties and assurances.
- Our field management and equipment installation procedures enable us to take care of everything and assume responsibility for everything.
- We are an unbiased independent contractor, not a manufacturer-sponsored dealer.
- We minimize all personal risk from doing business with us through our delivery systems and our liability coverage.
- We **Guard** both your time and your equipment replacement investment money.

# The Best Heating & Air

## The Home Comfort Certified System<sup>®</sup> 7-Step Approach



1. Conduct the Home Use and Livability Survey to ensure your personal, technical and timing objectives are met.  
↓
2. Conduct Manual-J heat gain/loss measurement to right-size the capacity of replacement equipment and the duct distribution system installation.  
↓
3. Analyze the data gathered to ensure proper equipment sizing and inclusion of any accessories to meet your special requirements.  
↓
4. Sit down with you to explore your installation and purchase options.  
↓
5. Back up all of our work with unsurpassed written Install-Right<sup>®</sup> guarantees, warranties and assurances.  
↓
6. Organize, educate and schedule installation personnel and manage your installation requirements.  
↓
7. Precision tune and implement a warranty management system and a 4-hour or less, 24/7 emergency response.

# The Best Heating & Air

## Why we set the Standards of Performance

- 90% of all installations have problems resulting in unnecessary energy inefficiencies due to:
  - Too large or too small equipment sizing
  - Improper match between condenser and evaporator
  - Improper duct sizing or distribution
  - Improper duct insulation or sealing
  - Leaking or disconnected ductwork or diffusers
  - Improper system balancing
  - Improper system charging and calibration
- 40% of all installations fail to meet airflow requirements resulting in poor indoor comfort due to:
  - Improperly sized equipment
  - Improper duct distribution design
  - Improper diffuser type or location
  - Leaking or disconnected ducts and diffusers
  - Improper system balancing
- 50% of all installations are not charged properly resulting in up to 50% higher operating costs due to:
  - Improper start-up, test and installation verification per manufacturer's specifications and industry best practices
  - Untrained installation personnel
  - Poor contractor installation methods

Source: studies conducted by North Carolina Alternative Energy Corporation, Texas A&M University, Louisiana State University and BSI client customer surveys.

**With our Home Comfort Certified System<sup>®</sup> we guarantee that your equipment will be in the top 10% of all installations.**

# The Best Heating & Air

## Quality Installations by Design

### Pre-installation:

1. Our proven Home Use & Livability Survey data gathering techniques enable us to provide our customers with unconditional performance guarantees.
2. Our computerized Manual-J home load modeling guarantees that heating, cooling and comfort capacities will be met.
3. Our equipment/system selection process guarantees that we meet both your personal requirements and home aesthetics requirements.
4. We select the most appropriate installation implementation process that guarantees our customers the lowest possible installation costs.
6. We specialize in working in occupied spaces and know the challenges; therefore we keep our work areas clean and actively plan our work methods to minimize any possible disruption.
7. We verify and test all completed work to guarantee that everything was installed per specifications and according to best industry standards.
8. Our in-depth homeowner training guarantees that you will maximize your investment.

### Installation:

5. We will assign an installation team that will take care of everything, manage everything, and be totally responsible for everything.

### Post-Installation:

9. Our installations are performed per industry best practice, which has continuously proven to reduce emergency or trouble calls. However, if an emergency does occur, you will receive our highest priority response. We respond to emergency trouble calls, even during peak periods, within four (4) hours or less of your call.

# PRICE BOOK

Insert your preferred equipment  
brand Logo here.

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# SPLIT AIR CONDITIONING WITH FURNACE

## 1.5 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$5,739**  
COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
BASE™ 58STA UP TO 80% AFUE GAS FURNACE 35K BTU /CNPV COIL  
BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$7,058**  
COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 36K BTU /CNPV COIL  
COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
\*\*If changing from R22 to R410A system.

# SPLIT AIR CONDITIONING WITH FURNACE

## 2 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$5,824**

COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
 BASE™ 58STA UP TO 80% AFUE GAS FURNACE 35K BTU /CNPV COIL  
 BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$7,163**

COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
 PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 36K BTU /CNPV COIL  
 COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



### System Benefits

- ☑ Helps save up to 56% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
  - ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$9,437**

PERFORMANCE™ 24ACB7 UP TO 18 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 35-54K BTU /CNPV COIL  
 EDGE® 7-DAY PROGRAMMABLE HUMIDITY THERMOSTAT



### System Benefits

- ☑ Helps save up to 62% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$12,046**

INFINITY™ 24ANB1 UP TO 21 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 47-71K BTU /CNPV COIL  
 INFINITY™ FULLY PROGRAMMABLE CONTROL



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
 \*\*If changing from R22 to R410A system.

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# SPLIT AIR CONDITIONING WITH FURNACE

## 2.5 TON

### System Benefits

- Helps save up to 38% on your cooling energy bills\*
  - Helps save up to 31% on your heating energy bills\*
  - Provides more efficient and reliable heating/cooling
  - Rust-resistant protection from the elements
  - Reduces greenhouse gas emissions\*\*
  - Heavy steel insulated cabinet holds more heat in the furnace
  - 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$6,965**

COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
 BASE™ 58STA UP TO 80% AFUE GAS FURNACE 53K BTU /CNPV COIL  
 BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- Helps save up to 50% on your cooling energy bills\*
- Helps save up to 31% on your heating energy bills\*
- Provides more efficient and reliable heating/cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions\*\*
- Heavy steel insulated cabinet holds more heat in the furnace
- 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$7,745**

COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
 PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 53K BTU /CNPV COIL  
 COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
 \*\*If changing from R22 to R410A system.

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# SPLIT AIR CONDITIONING WITH FURNACE

## 3 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$6,667**

COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
 BASE™ 58STA UP TO 80% AFUE GAS FURNACE 53K BTU /CNPV COIL  
 BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$8,145**

COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
 PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 72K BTU /CNPV COIL  
 COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



### System Benefits

- ☑ Helps save up to 56% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
  - ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$10,374**

PERFORMANCE™ 24ACB7 UP TO 18 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 47-71K BTU /CNPV COIL  
 EDGE® 7-DAY PROGRAMMABLE HUMIDITY THERMOSTAT



### System Benefits

- ☑ Helps save up to 62% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$13,264**

INFINITY™ 24ANB1 UP TO 21 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 59-90K BTU /CNPV COIL  
 INFINITY™ FULLY PROGRAMMABLE CONTROL



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
 \*\*If changing from R22 to R410A system.

# SPLIT AIR CONDITIONING WITH FURNACE

## 3.5 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$6,777**  
COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
BASE™ 58STA UP TO 80% AFUE GAS FURNACE 71K BTU /CNPV COIL  
BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$8,496**  
COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 72K BTU /CNPV COIL  
COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
\*\*If changing from R22 to R410A system.

# SPLIT AIR CONDITIONING WITH FURNACE

## 4 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$8,359**

COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
 BASE™ 58STA UP TO 80% AFUE GAS FURNACE 71K BTU /CNPV COIL  
 BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$9,415**

COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
 PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 90K BTU /CNPV COIL  
 COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



### System Benefits

- ☑ Helps save up to 56% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
  - ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$12,527**

PERFORMANCE™ 24ACB7 UP TO 18 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 70-107K BTU /CNPV COIL  
 EDGE® 7-DAY PROGRAMMABLE HUMIDITY THERMOSTAT



### System Benefits

- ☑ Helps save up to 62% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$14,684**

INFINITY™ 24ANB1 UP TO 21 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 70-107K BTU /CNPV COIL  
 INFINITY™ FULLY PROGRAMMABLE CONTROL



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
 \*\*If changing from R22 to R410A system.

# SPLIT AIR CONDITIONING WITH FURNACE

## 5 TON

### System Benefits

- ☑ Helps save up to 38% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$8,635**

COMFORT™ 24ABB3 UP TO 13 SEER CONDENSING UNIT  
 BASE™ 58STA UP TO 80% AFUE GAS FURNACE 71K BTU /CNPV COIL  
 BASE™ 5/2-DAY BASIC PROGRAMMABLE THERMOSTAT



### System Benefits

- ☑ Helps save up to 50% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$9,855**

COMFORT™ 24ABC6 UP TO 16 SEER CONDENSING UNIT  
 PERFORMANCE™ 58PHA 80% AFUE GAS FURNACE 90K BTU /CNPV COIL  
 COMFORT™ 5/2-DAY BASIC LRG-SCREEN PROG THERMOSTAT



### System Benefits

- ☑ Helps save up to 56% on your cooling energy bills\*
  - ☑ Helps save up to 31% on your heating energy bills\*
  - ☑ Provides more efficient and reliable heating/cooling
  - ☑ Rust-resistant protection from the elements
  - ☑ Reduces greenhouse gas emissions\*\*
  - ☑ Heavy steel insulated cabinet holds more heat in the furnace
  - ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
  - ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor
- UPGRADE to Coastal Grade. See Investment Option Worksheet.

**\$13,715**

PERFORMANCE™ 24ACB7 UP TO 18 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 70-107K BTU /CNPV COIL  
 EDGE® 7-DAY PROGRAMMABLE HUMIDITY THERMOSTAT



### System Benefits

- ☑ Helps save up to 62% on your cooling energy bills\*
- ☑ Helps save up to 31% on your heating energy bills\*
- ☑ Provides more efficient and reliable heating/cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions\*\*
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 2-stage heating/cooling runs at 70% capacity for additional savings
- ☑ 20-Year heat exchanger, 10-Year parts, 1-Year labor

**\$15,354**

INFINITY™ 24ANB1 UP TO 21 SEER 2-STG CONDENSING UNIT  
 INFINITY™ 58CVA UP TO 80% AFUE 2-STG V-SPD FURNACE 70-107K BTU /CNPV COIL  
 INFINITY™ FULLY PROGRAMMABLE CONTROL



Insert your preferred equipment brand Logo here.

\*Potential savings based on existing 8 SEER/50% AFUE units and may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.  
 \*\*If changing from R22 to R410A system.

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## ENHANCEMENTS & IAQ ACCESSORIES

ACCESSORY	PURPOSE/NEED	INVESTMENT
 <p><b>Touchscreen Programmable Thermostat</b></p>	<p>The Honeywell RTH8580WF is an easy-to-use interactive touchscreen thermostat that lets you program wake, leave, return, sleep and vacation heat and cool settings for seven different days. Includes a large, backlit display is easy to read even in low lighting. Wi-Fi enabled allowing for remote access via smartphone, tablet or computer. Free app for Apple and Android devices.</p>	<p>\$539</p>
 <p><b>Ultraviolet Air Purifier System</b></p>	<p>The Carrier TT-AK249 UV Air Purification System reduces odors, air pollutants, VOCs, smoke, mold bacteria and viruses. When the system is in operation it uses an Advanced Oxidation Process where friendly oxidizers revert back to oxygen and hydrogen after the oxidation of the pollutant.</p>	<p>\$1,136</p>
 <p><b>Whole-House Air Cleaner System</b></p>	<p>The Aprilaire® 5000 Whole-House Electronic Air Cleaner electronically charges particles and traps them like a magnet better than any other air cleaner. The particles are charged in the electrical field and then collected on grounded micro-fiber media. There is no monthly cleaning of collector plates like with other types of electronic air cleaners, in fact, the Model 5000's media needs to be changed only once a year.</p>	<p>\$2,115</p>
 <p><b>Ultraviolet Single-Lamp Coil Purifier</b></p>	<p>Carrier's Germicidal UV Lamps zap the mold and bacteria that can sometimes grow in the moist environment of your air conditioning or indoor coils. This way, unhealthy pollutants are killed and won't circulate through your family's home. (Price is for Single-Lamp unit. For Dual-Lamp unit please see Investment Option Worksheet.)</p>	<p>\$848</p>
 <p><b>Whole-House Dehumidifier</b></p>	<p>The Aprilaire® 1750 Whole-House Dehumidifier works throughout your entire home. With automatic control, just set it once and forget it! It provides up to 135 pints or 16.88 gallons per day, 50% more water per kilowatt hour than leading portable dehumidifiers. It switches automatically to localized dehumidification when your air-conditioning isn't running. (Price is for model 1750. For additional sizes please see Investment Option Worksheet.)</p>	<p>\$4,653</p>
 <p><b>High-Efficiency Media Air Cleaner</b></p>	<p>The ECOairflow Model 1500 is an advanced carbon filament style electronic air cleaner. Carbon filament technology delivers a superior level of charge to the glass fiber media than typical center screen style filters without sacrificing any efficiency. It is MERV 15 rated and has a unique design resulting in reduced resistance (pressure drop), but generates greater filtration capability. It traps more harmful particles and at the same time it saves you money!</p>	<p>\$484</p>

Insert your preferred equipment brand Logo here.



## INVESTMENT OPTION WORKSHEET

<b>Customer Name:</b>		<b>Date:</b>	
<b>Equipment:</b>		<b>Investment Option #1</b>	<b>Investment Option #2</b>
<b>Air Conditioning SEER:</b>	<b>Tons:</b>		
<b>Furnace AFUE:</b>	<b>BTU:</b>		
Attic Installation (includes additional labor, drain pan, drain line and float switch)	\$704		
Replace supply (or return) plenum	\$509		
New supply or return diffuser and 5" run up to 25'	\$291		
New supply or return diffuser and 6" run up to 25'	\$337		
New supply or return diffuser and 7" run up to 25'	\$349		
New supply or return diffuser and 8" run up to 25'	\$406		
New supply or return diffuser and 10" run up to 25'	\$428		
New supply or return diffuser and 12" run up to 25'	\$485		
New supply or return diffuser and 14" run up to 25'	\$508		
New supply or return diffuser and 16" run up to 25'	\$565		
New Condensate Pump w/ Safety Switch (CP-22LP)	\$230		
LP Gas conversion kit for furnace	\$301		
New furnace exhaust metal vent piping - each 20ft	\$247		
New drain pan float cut-off switch (TT-SS3)	\$133		
Reuse existing electrical disconnect	(\$62)		
Reuse existing equipment mounting pad	(\$96)		
Flush and Reuse existing line-set	(\$345)		
Upgrade 24ABB3 Condensing Unit to 24ABB3 Coastal Grade	\$520		
Upgrade 24ACB7 Condensing Unit to 24ANB7 Coastal Grade	\$1,302		
Upgrade 25HBC3 Heat Pump to 25HBB3 Coastal Grade	\$1,032		
Upgrade 25HCB6 Heat Pump to 25HNB6 Coastal Grade	\$952		
Upgrade 25HNB9 to 25VNA0 Greenspeed™ Intelligence 20 SEER HP	\$2,330		
<b>System Accessories</b>			
Ultraviolet Dual-Lamp Coil Purifier	\$1,315		
Whole-House Dehumidifier (1730A)	\$3,755		
Whole-House Dehumidifier (1770A)	\$5,777		
ECOairflow 1500 filter pack (1-year supply)	\$449		
System Air Balance (\$1.00 per cfm) [System cfm= _____ ]			
<b>Enhancements &amp; IAQ Accessories (from previous page)</b>			
Touchscreen Programmable Thermostat	\$539		
Ultraviolet Air Purifier System	\$1,136		
Whole-House Air Cleaner System	\$2,115		
Ultraviolet Single-Lamp Coil Purifier	\$848		
Whole-House Dehumidifier	\$4,653		
High-Efficiency Media Air Cleaner	\$484		
<b>Total Investment</b>			
Monthly Finance Rate Calculator®Estimated Payment*			
Home Comfort Energy Savings Calculator®Estimated Monthly Savings*			
<b>Net Monthly Investment*</b>			

\*Actual financed payments and energy savings may be different from the estimated values shown.

# FINANCE TABLES

Insert your preferred equipment  
brand Logo here.

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# Monthly Finance Rate Calculator® - Home Equity

Rate: **2.99%**

Amount to Finance	6 months	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$420.31	\$211.72	\$107.44	\$72.69	\$55.32	\$44.91	\$37.97	\$33.02
\$ 2,900	\$487.56	\$245.60	\$124.63	\$84.32	\$64.18	\$52.10	\$44.05	\$38.31
\$ 3,300	\$554.81	\$279.47	\$141.82	\$95.95	\$73.03	\$59.28	\$50.12	\$43.59
\$ 3,700	\$622.06	\$313.35	\$159.01	\$107.58	\$81.88	\$66.47	\$56.20	\$48.87
\$ 4,100	\$689.30	\$347.23	\$176.20	\$119.21	\$90.73	\$73.65	\$62.28	\$54.16
\$ 4,500	\$756.55	\$381.10	\$193.40	\$130.85	\$99.58	\$80.84	\$68.35	\$59.44
\$ 4,900	\$823.80	\$414.98	\$210.59	\$142.48	\$108.44	\$88.02	\$74.43	\$64.72
\$ 5,300	\$891.05	\$448.85	\$227.78	\$154.11	\$117.29	\$95.21	\$80.50	\$70.01
\$ 5,700	\$958.30	\$482.73	\$244.97	\$165.74	\$126.14	\$102.40	\$86.58	\$75.29
\$ 6,100	\$1,025.55	\$516.60	\$262.16	\$177.37	\$134.99	\$109.58	\$92.65	\$80.57
\$ 6,500	\$1,092.80	\$550.48	\$279.35	\$189.00	\$143.84	\$116.77	\$98.73	\$85.86
\$ 6,900	\$1,160.05	\$584.36	\$296.54	\$200.63	\$152.70	\$123.95	\$104.81	\$91.14
\$ 7,300	\$1,227.30	\$618.23	\$313.73	\$212.26	\$161.55	\$131.14	\$110.88	\$96.42
\$ 7,700	\$1,294.55	\$652.11	\$330.92	\$223.89	\$170.40	\$138.32	\$116.96	\$101.71
\$ 8,100	\$1,361.80	\$685.98	\$348.11	\$235.52	\$179.25	\$145.51	\$123.03	\$106.99
\$ 8,500	\$1,429.05	\$719.86	\$365.30	\$247.15	\$188.10	\$152.70	\$129.11	\$112.27
\$ 8,900	\$1,496.30	\$753.73	\$382.49	\$258.78	\$196.96	\$159.88	\$135.18	\$117.56
\$ 9,300	\$1,563.55	\$787.61	\$399.68	\$270.41	\$205.81	\$167.07	\$141.26	\$122.84
\$ 9,700	\$1,630.79	\$821.48	\$416.87	\$282.04	\$214.66	\$174.25	\$147.34	\$128.13
\$ 10,100	\$1,698.04	\$855.36	\$434.07	\$293.68	\$223.51	\$181.44	\$153.41	\$133.41
\$ 10,500	\$1,765.29	\$889.24	\$451.26	\$305.31	\$232.36	\$188.62	\$159.49	\$138.69
\$ 10,900	\$1,832.54	\$923.11	\$468.45	\$316.94	\$241.22	\$195.81	\$165.56	\$143.98
\$ 11,300	\$1,899.79	\$956.99	\$485.64	\$328.57	\$250.07	\$203.00	\$171.64	\$149.26
\$ 11,700	\$1,967.04	\$990.86	\$502.83	\$340.20	\$258.92	\$210.18	\$177.71	\$154.54
\$ 12,100	\$2,034.29	\$1,024.74	\$520.02	\$351.83	\$267.77	\$217.37	\$183.79	\$159.83
\$ 12,500	\$2,101.54	\$1,058.61	\$537.21	\$363.46	\$276.62	\$224.55	\$189.87	\$165.11
\$ 12,900	\$2,168.79	\$1,092.49	\$554.40	\$375.09	\$285.48	\$231.74	\$195.94	\$170.39
\$ 13,300	\$2,236.04	\$1,126.37	\$571.59	\$386.72	\$294.33	\$238.92	\$202.02	\$175.68
\$ 13,700	\$2,303.29	\$1,160.24	\$588.78	\$398.35	\$303.18	\$246.11	\$208.09	\$180.96
\$ 14,100	\$2,370.54	\$1,194.12	\$605.97	\$409.98	\$312.03	\$253.30	\$214.17	\$186.24
\$ 14,500	\$2,437.79	\$1,227.99	\$623.16	\$421.61	\$320.88	\$260.48	\$220.24	\$191.53
\$ 14,900	\$2,505.03	\$1,261.87	\$640.35	\$433.24	\$329.74	\$267.67	\$226.32	\$196.81
\$ 15,300	\$2,572.28	\$1,295.74	\$657.54	\$444.88	\$338.59	\$274.85	\$232.39	\$202.09
\$ 15,700	\$2,639.53	\$1,329.62	\$674.74	\$456.51	\$347.44	\$282.04	\$238.47	\$207.38
\$ 16,100	\$2,706.78	\$1,363.50	\$691.93	\$468.14	\$356.29	\$289.22	\$244.55	\$212.66
\$ 16,500	\$2,774.03	\$1,397.37	\$709.12	\$479.77	\$365.14	\$296.41	\$250.62	\$217.95
\$ 16,900	\$2,841.28	\$1,431.25	\$726.31	\$491.40	\$374.00	\$303.60	\$256.70	\$223.23
\$ 17,300	\$2,908.53	\$1,465.12	\$743.50	\$503.03	\$382.85	\$310.78	\$262.77	\$228.51
\$ 17,700	\$2,975.78	\$1,499.00	\$760.69	\$514.66	\$391.70	\$317.97	\$268.85	\$233.80
\$ 18,100	\$3,043.03	\$1,532.87	\$777.88	\$526.29	\$400.55	\$325.15	\$274.92	\$239.08
\$ 18,500	\$3,110.28	\$1,566.75	\$795.07	\$537.92	\$409.40	\$332.34	\$281.00	\$244.36
\$ 18,900	\$3,177.53	\$1,600.62	\$812.26	\$549.55	\$418.26	\$339.52	\$287.08	\$249.65
\$ 19,300	\$3,244.78	\$1,634.50	\$829.45	\$561.18	\$427.11	\$346.71	\$293.15	\$254.93
\$ 19,700	\$3,312.03	\$1,668.38	\$846.64	\$572.81	\$435.96	\$353.90	\$299.23	\$260.21
\$ 20,100	\$3,379.28	\$1,702.25	\$863.83	\$584.44	\$444.81	\$361.08	\$305.30	\$265.50
\$ 20,500	\$3,446.52	\$1,736.13	\$881.02	\$596.07	\$453.66	\$368.27	\$311.38	\$270.78
\$ 20,900	\$3,513.77	\$1,770.00	\$898.21	\$607.71	\$462.52	\$375.45	\$317.45	\$276.06
\$ 21,300	\$3,581.02	\$1,803.88	\$915.41	\$619.34	\$471.37	\$382.64	\$323.53	\$281.35
\$ 21,700	\$3,648.27	\$1,837.75	\$932.60	\$630.97	\$480.22	\$389.82	\$329.61	\$286.63
\$ 22,100	\$3,715.52	\$1,871.63	\$949.79	\$642.60	\$489.07	\$397.01	\$335.68	\$291.91
\$ 22,500	\$3,782.77	\$1,905.51	\$966.98	\$654.23	\$497.92	\$404.20	\$341.76	\$297.20
\$ 22,900	\$3,850.02	\$1,939.38	\$984.17	\$665.86	\$506.77	\$411.38	\$347.83	\$302.48
\$ 23,300	\$3,917.27	\$1,973.26	\$1,001.36	\$677.49	\$515.63	\$418.57	\$353.91	\$307.76
\$ 23,700	\$3,984.52	\$2,007.13	\$1,018.55	\$689.12	\$524.48	\$425.75	\$359.98	\$313.05
\$ 24,100	\$4,051.77	\$2,041.01	\$1,035.74	\$700.75	\$533.33	\$432.94	\$366.06	\$318.33

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# Monthly Finance Rate Calculator® - Bank Loan

Rate: **3.13%**

Amount to Finance	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$211.88	\$107.60	\$72.85	\$55.48	\$45.07	\$38.13	\$33.18
\$ 2,900	\$245.78	\$124.81	\$84.50	\$64.36	\$52.28	\$44.23	\$38.49
\$ 3,300	\$279.68	\$142.03	\$96.16	\$73.23	\$59.49	\$50.33	\$43.80
\$ 3,700	\$313.59	\$159.24	\$107.81	\$82.11	\$66.70	\$56.43	\$49.11
\$ 4,100	\$347.49	\$176.46	\$119.47	\$90.99	\$73.91	\$62.53	\$54.42
\$ 4,500	\$381.39	\$193.67	\$131.12	\$99.86	\$81.12	\$68.63	\$59.72
\$ 4,900	\$415.29	\$210.89	\$142.78	\$108.74	\$88.33	\$74.73	\$65.03
\$ 5,300	\$449.19	\$228.11	\$154.43	\$117.62	\$95.54	\$80.84	\$70.34
\$ 5,700	\$483.09	\$245.32	\$166.09	\$126.49	\$102.75	\$86.94	\$75.65
\$ 6,100	\$516.99	\$262.54	\$177.75	\$135.37	\$109.96	\$93.04	\$80.96
\$ 6,500	\$550.89	\$279.75	\$189.40	\$144.25	\$117.17	\$99.14	\$86.27
\$ 6,900	\$584.80	\$296.97	\$201.06	\$153.12	\$124.38	\$105.24	\$91.58
\$ 7,300	\$618.70	\$314.18	\$212.71	\$162.00	\$131.59	\$111.34	\$96.89
\$ 7,700	\$652.60	\$331.40	\$224.37	\$170.88	\$138.80	\$117.44	\$102.19
\$ 8,100	\$686.50	\$348.61	\$236.02	\$179.75	\$146.01	\$123.54	\$107.50
\$ 8,500	\$720.40	\$365.83	\$247.68	\$188.63	\$153.23	\$129.64	\$112.81
\$ 8,900	\$754.30	\$383.04	\$259.33	\$197.51	\$160.44	\$135.74	\$118.12
\$ 9,300	\$788.20	\$400.26	\$270.99	\$206.38	\$167.65	\$141.84	\$123.43
\$ 9,700	\$822.10	\$417.48	\$282.64	\$215.26	\$174.86	\$147.94	\$128.74
\$ 10,100	\$856.00	\$434.69	\$294.30	\$224.14	\$182.07	\$154.04	\$134.05
\$ 10,500	\$889.91	\$451.91	\$305.95	\$233.01	\$189.28	\$160.14	\$139.36
\$ 10,900	\$923.81	\$469.12	\$317.61	\$241.89	\$196.49	\$166.25	\$144.66
\$ 11,300	\$957.71	\$486.34	\$329.27	\$250.77	\$203.70	\$172.35	\$149.97
\$ 11,700	\$991.61	\$503.55	\$340.92	\$259.64	\$210.91	\$178.45	\$155.28
\$ 12,100	\$1,025.51	\$520.77	\$352.58	\$268.52	\$218.12	\$184.55	\$160.59
\$ 12,500	\$1,059.41	\$537.98	\$364.23	\$277.40	\$225.33	\$190.65	\$165.90
\$ 12,900	\$1,093.31	\$555.20	\$375.89	\$286.27	\$232.54	\$196.75	\$171.21
\$ 13,300	\$1,127.21	\$572.42	\$387.54	\$295.15	\$239.75	\$202.85	\$176.52
\$ 13,700	\$1,161.12	\$589.63	\$399.20	\$304.03	\$246.96	\$208.95	\$181.83
\$ 14,100	\$1,195.02	\$606.85	\$410.85	\$312.90	\$254.17	\$215.05	\$187.13
\$ 14,500	\$1,228.92	\$624.06	\$422.51	\$321.78	\$261.38	\$221.15	\$192.44
\$ 14,900	\$1,262.82	\$641.28	\$434.16	\$330.66	\$268.60	\$227.25	\$197.75
\$ 15,300	\$1,296.72	\$658.49	\$445.82	\$339.53	\$275.81	\$233.35	\$203.06
\$ 15,700	\$1,330.62	\$675.71	\$457.48	\$348.41	\$283.02	\$239.45	\$208.37
\$ 16,100	\$1,364.52	\$692.92	\$469.13	\$357.29	\$290.23	\$245.56	\$213.68
\$ 16,500	\$1,398.42	\$710.14	\$480.79	\$366.17	\$297.44	\$251.66	\$218.99
\$ 16,900	\$1,432.32	\$727.35	\$492.44	\$375.04	\$304.65	\$257.76	\$224.30
\$ 17,300	\$1,466.23	\$744.57	\$504.10	\$383.92	\$311.86	\$263.86	\$229.61
\$ 17,700	\$1,500.13	\$761.79	\$515.75	\$392.80	\$319.07	\$269.96	\$234.91
\$ 18,100	\$1,534.03	\$779.00	\$527.41	\$401.67	\$326.28	\$276.06	\$240.22
\$ 18,500	\$1,567.93	\$796.22	\$539.06	\$410.55	\$333.49	\$282.16	\$245.53
\$ 18,900	\$1,601.83	\$813.43	\$550.72	\$419.43	\$340.70	\$288.26	\$250.84
\$ 19,300	\$1,635.73	\$830.65	\$562.37	\$428.30	\$347.91	\$294.36	\$256.15
\$ 19,700	\$1,669.63	\$847.86	\$574.03	\$437.18	\$355.12	\$300.46	\$261.46
\$ 20,100	\$1,703.53	\$865.08	\$585.68	\$446.06	\$362.33	\$306.56	\$266.77
\$ 20,500	\$1,737.44	\$882.29	\$597.34	\$454.93	\$369.54	\$312.66	\$272.08
\$ 20,900	\$1,771.34	\$899.51	\$609.00	\$463.81	\$376.75	\$318.76	\$277.38
\$ 21,300	\$1,805.24	\$916.73	\$620.65	\$472.69	\$383.96	\$324.87	\$282.69
\$ 21,700	\$1,839.14	\$933.94	\$632.31	\$481.56	\$391.18	\$330.97	\$288.00
\$ 22,100	\$1,873.04	\$951.16	\$643.96	\$490.44	\$398.39	\$337.07	\$293.31
\$ 22,500	\$1,906.94	\$968.37	\$655.62	\$499.32	\$405.60	\$343.17	\$298.62
\$ 22,900	\$1,940.84	\$985.59	\$667.27	\$508.19	\$412.81	\$349.27	\$303.93
\$ 23,300	\$1,974.74	\$1,002.80	\$678.93	\$517.07	\$420.02	\$355.37	\$309.24
\$ 23,700	\$2,008.64	\$1,020.02	\$690.58	\$525.95	\$427.23	\$361.47	\$314.55
\$ 24,100	\$2,042.55	\$1,037.23	\$702.24	\$534.82	\$434.44	\$367.57	\$319.85

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# Monthly Finance Rate Calculator® - 12 Months Same as Cash

Rate: **6.80%**

Amount to Finance	12 Months Same as Cash							
	6 Mos Repay	12 Mos Repay	24 Mos Repay	36 Mos Repay	48 Mos Repay	60 Mos Repay	72 Mos Repay	84 Mos Repay
\$ 2,500	\$416.67	\$208.33	\$119.30	\$82.20	\$63.69	\$52.62	\$45.26	\$40.04
\$ 2,900	\$483.33	\$241.67	\$138.39	\$95.35	\$73.88	\$61.04	\$52.51	\$46.44
\$ 3,300	\$550.00	\$275.00	\$157.48	\$108.50	\$84.07	\$69.46	\$59.75	\$52.85
\$ 3,700	\$616.67	\$308.33	\$176.57	\$121.65	\$94.26	\$77.87	\$66.99	\$59.25
\$ 4,100	\$683.33	\$341.67	\$195.65	\$134.80	\$104.45	\$86.29	\$74.23	\$65.66
\$ 4,500	\$750.00	\$375.00	\$214.74	\$147.96	\$114.64	\$94.71	\$81.48	\$72.07
\$ 4,900	\$816.67	\$408.33	\$233.83	\$161.11	\$124.83	\$103.13	\$88.72	\$78.47
\$ 5,300	\$883.33	\$441.67	\$252.92	\$174.26	\$135.02	\$111.55	\$95.96	\$84.88
\$ 5,700	\$950.00	\$475.00	\$272.01	\$187.41	\$145.21	\$119.97	\$103.20	\$91.28
\$ 6,100	\$1,016.67	\$508.33	\$291.09	\$200.56	\$155.40	\$128.39	\$110.45	\$97.69
\$ 6,500	\$1,083.33	\$541.67	\$310.18	\$213.71	\$165.59	\$136.81	\$117.69	\$104.10
\$ 6,900	\$1,150.00	\$575.00	\$329.27	\$226.87	\$175.78	\$145.22	\$124.93	\$110.50
\$ 7,300	\$1,216.67	\$608.33	\$348.36	\$240.02	\$185.97	\$153.64	\$132.17	\$116.91
\$ 7,700	\$1,283.33	\$641.67	\$367.45	\$253.17	\$196.16	\$162.06	\$139.42	\$123.31
\$ 8,100	\$1,350.00	\$675.00	\$386.53	\$266.32	\$206.35	\$170.48	\$146.66	\$129.72
\$ 8,500	\$1,416.67	\$708.33	\$405.62	\$279.47	\$216.54	\$178.90	\$153.90	\$136.13
\$ 8,900	\$1,483.33	\$741.67	\$424.71	\$292.62	\$226.73	\$187.32	\$161.14	\$142.53
\$ 9,300	\$1,550.00	\$775.00	\$443.80	\$305.78	\$236.92	\$195.74	\$168.39	\$148.94
\$ 9,700	\$1,616.67	\$808.33	\$462.89	\$318.93	\$247.11	\$204.16	\$175.63	\$155.34
\$ 10,100	\$1,683.33	\$841.67	\$481.98	\$332.08	\$257.30	\$212.58	\$182.87	\$161.75
\$ 10,500	\$1,750.00	\$875.00	\$501.06	\$345.23	\$267.49	\$220.99	\$190.11	\$168.16
\$ 10,900	\$1,816.67	\$908.33	\$520.15	\$358.38	\$277.68	\$229.41	\$197.35	\$174.56
\$ 11,300	\$1,883.33	\$941.67	\$539.24	\$371.53	\$287.87	\$237.83	\$204.60	\$180.97
\$ 11,700	\$1,950.00	\$975.00	\$558.33	\$384.69	\$298.06	\$246.25	\$211.84	\$187.37
\$ 12,100	\$2,016.67	\$1,008.33	\$577.42	\$397.84	\$308.25	\$254.67	\$219.08	\$193.78
\$ 12,500	\$2,083.33	\$1,041.67	\$596.50	\$410.99	\$318.45	\$263.09	\$226.32	\$200.18
\$ 12,900	\$2,150.00	\$1,075.00	\$615.59	\$424.14	\$328.64	\$271.51	\$233.57	\$206.59
\$ 13,300	\$2,216.67	\$1,108.33	\$634.68	\$437.29	\$338.83	\$279.93	\$240.81	\$213.00
\$ 13,700	\$2,283.33	\$1,141.67	\$653.77	\$450.44	\$349.02	\$288.34	\$248.05	\$219.40
\$ 14,100	\$2,350.00	\$1,175.00	\$672.86	\$463.60	\$359.21	\$296.76	\$255.29	\$225.81
\$ 14,500	\$2,416.67	\$1,208.33	\$691.94	\$476.75	\$369.40	\$305.18	\$262.54	\$232.21
\$ 14,900	\$2,483.33	\$1,241.67	\$711.03	\$489.90	\$379.59	\$313.60	\$269.78	\$238.62
\$ 15,300	\$2,550.00	\$1,275.00	\$730.12	\$503.05	\$389.78	\$322.02	\$277.02	\$245.03
\$ 15,700	\$2,616.67	\$1,308.33	\$749.21	\$516.20	\$399.97	\$330.44	\$284.26	\$251.43
\$ 16,100	\$2,683.33	\$1,341.67	\$768.30	\$529.35	\$410.16	\$338.86	\$291.51	\$257.84
\$ 16,500	\$2,750.00	\$1,375.00	\$787.39	\$542.51	\$420.35	\$347.28	\$298.75	\$264.24
\$ 16,900	\$2,816.67	\$1,408.33	\$806.47	\$555.66	\$430.54	\$355.70	\$305.99	\$270.65
\$ 17,300	\$2,883.33	\$1,441.67	\$825.56	\$568.81	\$440.73	\$364.11	\$313.23	\$277.06
\$ 17,700	\$2,950.00	\$1,475.00	\$844.65	\$581.96	\$450.92	\$372.53	\$320.48	\$283.46
\$ 18,100	\$3,016.67	\$1,508.33	\$863.74	\$595.11	\$461.11	\$380.95	\$327.72	\$289.87
\$ 18,500	\$3,083.33	\$1,541.67	\$882.83	\$608.26	\$471.30	\$389.37	\$334.96	\$296.27
\$ 18,900	\$3,150.00	\$1,575.00	\$901.91	\$621.42	\$481.49	\$397.79	\$342.20	\$302.68
\$ 19,300	\$3,216.67	\$1,608.33	\$921.00	\$634.57	\$491.68	\$406.21	\$349.44	\$309.08
\$ 19,700	\$3,283.33	\$1,641.67	\$940.09	\$647.72	\$501.87	\$414.63	\$356.69	\$315.49
\$ 20,100	\$3,350.00	\$1,675.00	\$959.18	\$660.87	\$512.06	\$423.05	\$363.93	\$321.90
\$ 20,500	\$3,416.67	\$1,708.33	\$978.27	\$674.02	\$522.25	\$431.46	\$371.17	\$328.30
\$ 20,900	\$3,483.33	\$1,741.67	\$997.36	\$687.17	\$532.44	\$439.88	\$378.41	\$334.71
\$ 21,300	\$3,550.00	\$1,775.00	\$1,016.44	\$700.33	\$542.63	\$448.30	\$385.66	\$341.11
\$ 21,700	\$3,616.67	\$1,808.33	\$1,035.53	\$713.48	\$552.82	\$456.72	\$392.90	\$347.52
\$ 22,100	\$3,683.33	\$1,841.67	\$1,054.62	\$726.63	\$563.01	\$465.14	\$400.14	\$353.93
\$ 22,500	\$3,750.00	\$1,875.00	\$1,073.71	\$739.78	\$573.20	\$473.56	\$407.38	\$360.33
\$ 22,900	\$3,816.67	\$1,908.33	\$1,092.80	\$752.93	\$583.39	\$481.98	\$414.63	\$366.74
\$ 23,300	\$3,883.33	\$1,941.67	\$1,111.88	\$766.08	\$593.58	\$490.40	\$421.87	\$373.14
\$ 23,700	\$3,950.00	\$1,975.00	\$1,130.97	\$779.24	\$603.77	\$498.82	\$429.11	\$379.55
\$ 24,100	\$4,016.67	\$2,008.33	\$1,150.06	\$792.39	\$613.96	\$507.23	\$436.35	\$385.96

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# ENERGY SAVINGS

Insert your preferred equipment  
brand Logo here.

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# Home Comfort Energy Savings Calculator®\*

## 1.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 1,225	\$ 923	\$ 721	\$ 577	\$ 469	\$ 384	\$ 317	\$ 262	\$ 216	\$ 177	\$ 144	\$ 115
20.5	\$ 1,218	\$ 916	\$ 714	\$ 570	\$ 461	\$ 377	\$ 310	\$ 255	\$ 209	\$ 170	\$ 137	\$ 108
20	\$ 1,211	\$ 908	\$ 706	\$ 562	\$ 454	\$ 370	\$ 303	\$ 248	\$ 202	\$ 163	\$ 130	\$ 101
19.5	\$ 1,203	\$ 900	\$ 699	\$ 554	\$ 446	\$ 362	\$ 295	\$ 240	\$ 194	\$ 155	\$ 122	\$ 93
19	\$ 1,195	\$ 892	\$ 690	\$ 546	\$ 438	\$ 354	\$ 287	\$ 232	\$ 186	\$ 147	\$ 114	\$ 85
18.5	\$ 1,186	\$ 884	\$ 682	\$ 538	\$ 430	\$ 345	\$ 278	\$ 223	\$ 177	\$ 138	\$ 105	\$ 76
18	\$ 1,177	\$ 875	\$ 673	\$ 529	\$ 420	\$ 336	\$ 269	\$ 214	\$ 168	\$ 129	\$ 96	\$ 67
17.5	\$ 1,168	\$ 865	\$ 663	\$ 519	\$ 411	\$ 327	\$ 259	\$ 204	\$ 159	\$ 120	\$ 86	\$ 58
17	\$ 1,157	\$ 855	\$ 653	\$ 509	\$ 401	\$ 317	\$ 249	\$ 194	\$ 148	\$ 110	\$ 76	\$ 47
16.5	\$ 1,147	\$ 844	\$ 642	\$ 498	\$ 390	\$ 306	\$ 239	\$ 183	\$ 138	\$ 99	\$ 66	\$ 37
16	\$ 1,135	\$ 832	\$ 631	\$ 487	\$ 378	\$ 294	\$ 227	\$ 172	\$ 126	\$ 87	\$ 54	\$ 25
15.5	\$ 1,123	\$ 820	\$ 618	\$ 474	\$ 366	\$ 282	\$ 215	\$ 160	\$ 114	\$ 75	\$ 42	\$ 13
15	\$ 1,110	\$ 807	\$ 605	\$ 461	\$ 353	\$ 269	\$ 202	\$ 147	\$ 101	\$ 62	\$ 29	\$ -
14.5	\$ 1,096	\$ 793	\$ 592	\$ 447	\$ 339	\$ 255	\$ 188	\$ 133	\$ 87	\$ 48	\$ 15	
14	\$ 1,081	\$ 778	\$ 577	\$ 432	\$ 324	\$ 240	\$ 173	\$ 118	\$ 72	\$ 33	\$ -	
13.5	\$ 1,065	\$ 762	\$ 561	\$ 416	\$ 308	\$ 224	\$ 157	\$ 102	\$ 56	\$ 17		
13	\$ 1,048	\$ 745	\$ 543	\$ 399	\$ 291	\$ 207	\$ 140	\$ 85	\$ 39	\$ -		

18,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

## 1.5 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 102	\$ 77	\$ 60	\$ 48	\$ 39	\$ 32	\$ 26	\$ 22	\$ 18	\$ 15	\$ 12	\$ 10
20.5	\$ 102	\$ 76	\$ 59	\$ 47	\$ 38	\$ 31	\$ 26	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9
20	\$ 101	\$ 76	\$ 59	\$ 47	\$ 38	\$ 31	\$ 25	\$ 21	\$ 17	\$ 14	\$ 11	\$ 8
19.5	\$ 100	\$ 75	\$ 58	\$ 46	\$ 37	\$ 30	\$ 25	\$ 20	\$ 16	\$ 13	\$ 10	\$ 8
19	\$ 100	\$ 74	\$ 58	\$ 46	\$ 37	\$ 30	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7
18.5	\$ 99	\$ 74	\$ 57	\$ 45	\$ 36	\$ 29	\$ 23	\$ 19	\$ 15	\$ 12	\$ 9	\$ 6
18	\$ 98	\$ 73	\$ 56	\$ 44	\$ 35	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6
17.5	\$ 97	\$ 72	\$ 55	\$ 43	\$ 34	\$ 27	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5
17	\$ 96	\$ 71	\$ 54	\$ 42	\$ 33	\$ 26	\$ 21	\$ 16	\$ 12	\$ 9	\$ 6	\$ 4
16.5	\$ 96	\$ 70	\$ 54	\$ 41	\$ 32	\$ 25	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3
16	\$ 95	\$ 69	\$ 53	\$ 41	\$ 32	\$ 25	\$ 19	\$ 14	\$ 11	\$ 7	\$ 5	\$ 2
15.5	\$ 94	\$ 68	\$ 52	\$ 40	\$ 31	\$ 24	\$ 18	\$ 13	\$ 9	\$ 6	\$ 3	\$ 1
15	\$ 92	\$ 67	\$ 50	\$ 38	\$ 29	\$ 22	\$ 17	\$ 12	\$ 8	\$ 5	\$ 2	\$ -
14.5	\$ 91	\$ 66	\$ 49	\$ 37	\$ 28	\$ 21	\$ 16	\$ 11	\$ 7	\$ 4	\$ 1	
14	\$ 90	\$ 65	\$ 48	\$ 36	\$ 27	\$ 20	\$ 14	\$ 10	\$ 6	\$ 3	\$ -	
13.5	\$ 89	\$ 64	\$ 47	\$ 35	\$ 26	\$ 19	\$ 13	\$ 8	\$ 5	\$ 1		
13	\$ 87	\$ 62	\$ 45	\$ 33	\$ 24	\$ 17	\$ 12	\$ 7	\$ 3	\$ -		

18,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

**\*Note:** Energy savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

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# Home Comfort Energy Savings Calculator®\*

## 2 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 1,634	\$ 1,230	\$ 961	\$ 769	\$ 625	\$ 513	\$ 423	\$ 349	\$ 288	\$ 237	\$ 192	\$ 154
20.5	\$ 1,624	\$ 1,221	\$ 952	\$ 759	\$ 615	\$ 503	\$ 413	\$ 340	\$ 279	\$ 227	\$ 183	\$ 144
20	\$ 1,615	\$ 1,211	\$ 942	\$ 750	\$ 605	\$ 493	\$ 404	\$ 330	\$ 269	\$ 217	\$ 173	\$ 135
19.5	\$ 1,604	\$ 1,201	\$ 931	\$ 739	\$ 595	\$ 483	\$ 393	\$ 320	\$ 259	\$ 207	\$ 163	\$ 124
19	\$ 1,593	\$ 1,190	\$ 921	\$ 728	\$ 584	\$ 472	\$ 382	\$ 309	\$ 248	\$ 196	\$ 152	\$ 113
18.5	\$ 1,582	\$ 1,178	\$ 909	\$ 717	\$ 573	\$ 461	\$ 371	\$ 298	\$ 236	\$ 185	\$ 140	\$ 102
18	\$ 1,570	\$ 1,166	\$ 897	\$ 705	\$ 561	\$ 448	\$ 359	\$ 285	\$ 224	\$ 172	\$ 128	\$ 90
17.5	\$ 1,557	\$ 1,153	\$ 884	\$ 692	\$ 548	\$ 436	\$ 346	\$ 273	\$ 211	\$ 160	\$ 115	\$ 77
17	\$ 1,543	\$ 1,140	\$ 871	\$ 678	\$ 534	\$ 422	\$ 332	\$ 259	\$ 198	\$ 146	\$ 102	\$ 63
16.5	\$ 1,529	\$ 1,125	\$ 856	\$ 664	\$ 520	\$ 408	\$ 318	\$ 245	\$ 183	\$ 132	\$ 87	\$ 49
16	\$ 1,514	\$ 1,110	\$ 841	\$ 649	\$ 505	\$ 392	\$ 303	\$ 229	\$ 168	\$ 116	\$ 72	\$ 34
15.5	\$ 1,497	\$ 1,094	\$ 825	\$ 632	\$ 488	\$ 376	\$ 286	\$ 213	\$ 152	\$ 100	\$ 56	\$ 17
15	\$ 1,480	\$ 1,076	\$ 807	\$ 615	\$ 471	\$ 359	\$ 269	\$ 196	\$ 135	\$ 83	\$ 38	\$ -
14.5	\$ 1,461	\$ 1,058	\$ 789	\$ 597	\$ 452	\$ 340	\$ 251	\$ 177	\$ 116	\$ 64	\$ 20	\$ -
14	\$ 1,442	\$ 1,038	\$ 769	\$ 577	\$ 432	\$ 320	\$ 231	\$ 157	\$ 96	\$ 44	\$ -	\$ -
13.5	\$ 1,420	\$ 1,017	\$ 747	\$ 555	\$ 411	\$ 299	\$ 209	\$ 136	\$ 75	\$ 23	\$ -	\$ -
13	\$ 1,397	\$ 994	\$ 724	\$ 532	\$ 388	\$ 276	\$ 186	\$ 113	\$ 52	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

## 2 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 136	\$ 103	\$ 80	\$ 64	\$ 52	\$ 43	\$ 35	\$ 29	\$ 24	\$ 20	\$ 16	\$ 13
20.5	\$ 135	\$ 102	\$ 79	\$ 63	\$ 51	\$ 42	\$ 34	\$ 28	\$ 23	\$ 19	\$ 15	\$ 12
20	\$ 135	\$ 101	\$ 78	\$ 62	\$ 50	\$ 41	\$ 34	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11
19.5	\$ 134	\$ 100	\$ 78	\$ 62	\$ 50	\$ 40	\$ 33	\$ 27	\$ 22	\$ 17	\$ 14	\$ 10
19	\$ 133	\$ 99	\$ 77	\$ 61	\$ 49	\$ 39	\$ 32	\$ 26	\$ 21	\$ 16	\$ 13	\$ 9
18.5	\$ 132	\$ 98	\$ 76	\$ 60	\$ 48	\$ 38	\$ 31	\$ 25	\$ 20	\$ 15	\$ 12	\$ 8
18	\$ 131	\$ 97	\$ 75	\$ 59	\$ 47	\$ 37	\$ 30	\$ 24	\$ 19	\$ 14	\$ 11	\$ 7
17.5	\$ 130	\$ 96	\$ 74	\$ 58	\$ 46	\$ 36	\$ 29	\$ 23	\$ 18	\$ 13	\$ 10	\$ 6
17	\$ 129	\$ 95	\$ 73	\$ 57	\$ 45	\$ 35	\$ 28	\$ 22	\$ 16	\$ 12	\$ 8	\$ 5
16.5	\$ 127	\$ 94	\$ 71	\$ 55	\$ 43	\$ 34	\$ 27	\$ 20	\$ 15	\$ 11	\$ 7	\$ 4
16	\$ 126	\$ 92	\$ 70	\$ 54	\$ 42	\$ 33	\$ 25	\$ 19	\$ 14	\$ 10	\$ 6	\$ 3
15.5	\$ 125	\$ 91	\$ 69	\$ 53	\$ 41	\$ 31	\$ 24	\$ 18	\$ 13	\$ 8	\$ 5	\$ 1
15	\$ 123	\$ 90	\$ 67	\$ 51	\$ 39	\$ 30	\$ 22	\$ 16	\$ 11	\$ 7	\$ 3	\$ -
14.5	\$ 122	\$ 88	\$ 66	\$ 50	\$ 38	\$ 28	\$ 21	\$ 15	\$ 10	\$ 5	\$ 2	\$ -
14	\$ 120	\$ 86	\$ 64	\$ 48	\$ 36	\$ 27	\$ 19	\$ 13	\$ 8	\$ 4	\$ -	\$ -
13.5	\$ 118	\$ 85	\$ 62	\$ 46	\$ 34	\$ 25	\$ 17	\$ 11	\$ 6	\$ 2	\$ -	\$ -
13	\$ 116	\$ 83	\$ 60	\$ 44	\$ 32	\$ 23	\$ 16	\$ 9	\$ 4	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

\*Note: Energy savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

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# Home Comfort Energy Savings Calculator®\*

## 2.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 2,042	\$ 1,538	\$ 1,201	\$ 961	\$ 781	\$ 641	\$ 529	\$ 437	\$ 360	\$ 296	\$ 240	\$ 192
20.5	\$ 2,030	\$ 1,526	\$ 1,190	\$ 949	\$ 769	\$ 629	\$ 517	\$ 425	\$ 349	\$ 284	\$ 229	\$ 180
20	\$ 2,018	\$ 1,514	\$ 1,177	\$ 937	\$ 757	\$ 617	\$ 505	\$ 413	\$ 336	\$ 272	\$ 216	\$ 168
19.5	\$ 2,005	\$ 1,501	\$ 1,164	\$ 924	\$ 744	\$ 604	\$ 492	\$ 400	\$ 323	\$ 259	\$ 203	\$ 155
19	\$ 1,992	\$ 1,487	\$ 1,151	\$ 910	\$ 730	\$ 590	\$ 478	\$ 386	\$ 310	\$ 245	\$ 190	\$ 142
18.5	\$ 1,977	\$ 1,473	\$ 1,136	\$ 896	\$ 716	\$ 576	\$ 464	\$ 372	\$ 295	\$ 231	\$ 175	\$ 127
18	\$ 1,962	\$ 1,458	\$ 1,121	\$ 881	\$ 701	\$ 561	\$ 448	\$ 357	\$ 280	\$ 216	\$ 160	\$ 112
17.5	\$ 1,946	\$ 1,442	\$ 1,105	\$ 865	\$ 685	\$ 545	\$ 432	\$ 341	\$ 264	\$ 200	\$ 144	\$ 96
17	\$ 1,929	\$ 1,425	\$ 1,088	\$ 848	\$ 668	\$ 528	\$ 416	\$ 324	\$ 247	\$ 183	\$ 127	\$ 79
16.5	\$ 1,911	\$ 1,407	\$ 1,070	\$ 830	\$ 650	\$ 510	\$ 398	\$ 306	\$ 229	\$ 165	\$ 109	\$ 61
16	\$ 1,892	\$ 1,387	\$ 1,051	\$ 811	\$ 631	\$ 491	\$ 378	\$ 287	\$ 210	\$ 146	\$ 90	\$ 42
15.5	\$ 1,872	\$ 1,367	\$ 1,031	\$ 791	\$ 610	\$ 470	\$ 358	\$ 266	\$ 190	\$ 125	\$ 70	\$ 22
15	\$ 1,850	\$ 1,345	\$ 1,009	\$ 769	\$ 589	\$ 448	\$ 336	\$ 245	\$ 168	\$ 103	\$ 48	\$ -
14.5	\$ 1,827	\$ 1,322	\$ 986	\$ 746	\$ 565	\$ 425	\$ 313	\$ 221	\$ 145	\$ 80	\$ 25	\$ -
14	\$ 1,802	\$ 1,297	\$ 961	\$ 721	\$ 541	\$ 400	\$ 288	\$ 197	\$ 120	\$ 55	\$ -	\$ -
13.5	\$ 1,775	\$ 1,271	\$ 934	\$ 694	\$ 514	\$ 374	\$ 262	\$ 170	\$ 93	\$ 29	\$ -	\$ -
13	\$ 1,746	\$ 1,242	\$ 906	\$ 665	\$ 485	\$ 345	\$ 233	\$ 141	\$ 65	\$ -	\$ -	\$ -

30,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

## 2.5 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 170	\$ 128	\$ 100	\$ 80	\$ 65	\$ 53	\$ 44	\$ 36	\$ 30	\$ 25	\$ 20	\$ 16
20.5	\$ 169	\$ 127	\$ 99	\$ 79	\$ 64	\$ 52	\$ 43	\$ 35	\$ 29	\$ 24	\$ 19	\$ 15
20	\$ 168	\$ 126	\$ 98	\$ 78	\$ 63	\$ 51	\$ 42	\$ 34	\$ 28	\$ 23	\$ 18	\$ 14
19.5	\$ 167	\$ 125	\$ 97	\$ 77	\$ 62	\$ 50	\$ 41	\$ 33	\$ 27	\$ 22	\$ 17	\$ 13
19	\$ 166	\$ 124	\$ 96	\$ 76	\$ 61	\$ 49	\$ 40	\$ 32	\$ 26	\$ 20	\$ 16	\$ 12
18.5	\$ 165	\$ 123	\$ 95	\$ 75	\$ 60	\$ 48	\$ 39	\$ 31	\$ 25	\$ 19	\$ 15	\$ 11
18	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 47	\$ 37	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9
17.5	\$ 162	\$ 120	\$ 92	\$ 72	\$ 57	\$ 45	\$ 36	\$ 28	\$ 22	\$ 17	\$ 12	\$ 8
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 35	\$ 27	\$ 21	\$ 15	\$ 11	\$ 7
16.5	\$ 159	\$ 117	\$ 89	\$ 69	\$ 54	\$ 42	\$ 33	\$ 25	\$ 19	\$ 14	\$ 9	\$ 5
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 32	\$ 24	\$ 18	\$ 12	\$ 8	\$ 4
15.5	\$ 156	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 30	\$ 22	\$ 16	\$ 10	\$ 6	\$ 2
15	\$ 154	\$ 112	\$ 84	\$ 64	\$ 49	\$ 37	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -
14.5	\$ 152	\$ 110	\$ 82	\$ 62	\$ 47	\$ 35	\$ 26	\$ 18	\$ 12	\$ 7	\$ 2	\$ -
14	\$ 150	\$ 108	\$ 80	\$ 60	\$ 45	\$ 33	\$ 24	\$ 16	\$ 10	\$ 5	\$ -	\$ -
13.5	\$ 148	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -	\$ -
13	\$ 146	\$ 103	\$ 75	\$ 55	\$ 40	\$ 29	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -

30,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

**\*Note:** Energy savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

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# Home Comfort Energy Savings Calculator®\*

## 3 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 2,451	\$ 1,845	\$ 1,442	\$ 1,153	\$ 937	\$ 769	\$ 634	\$ 524	\$ 432	\$ 355	\$ 288	\$ 231
20.5	\$ 2,437	\$ 1,831	\$ 1,427	\$ 1,139	\$ 923	\$ 755	\$ 620	\$ 510	\$ 418	\$ 341	\$ 274	\$ 217
20	\$ 2,422	\$ 1,816	\$ 1,413	\$ 1,124	\$ 908	\$ 740	\$ 605	\$ 495	\$ 404	\$ 326	\$ 259	\$ 202
19.5	\$ 2,406	\$ 1,801	\$ 1,397	\$ 1,109	\$ 893	\$ 724	\$ 590	\$ 480	\$ 388	\$ 310	\$ 244	\$ 186
19	\$ 2,390	\$ 1,784	\$ 1,381	\$ 1,093	\$ 876	\$ 708	\$ 574	\$ 464	\$ 372	\$ 294	\$ 228	\$ 170
18.5	\$ 2,373	\$ 1,767	\$ 1,364	\$ 1,075	\$ 859	\$ 691	\$ 556	\$ 446	\$ 355	\$ 277	\$ 210	\$ 153
18	\$ 2,355	\$ 1,749	\$ 1,345	\$ 1,057	\$ 841	\$ 673	\$ 538	\$ 428	\$ 336	\$ 259	\$ 192	\$ 135
17.5	\$ 2,335	\$ 1,730	\$ 1,326	\$ 1,038	\$ 822	\$ 653	\$ 519	\$ 409	\$ 317	\$ 240	\$ 173	\$ 115
17	\$ 2,315	\$ 1,710	\$ 1,306	\$ 1,018	\$ 801	\$ 633	\$ 499	\$ 389	\$ 297	\$ 219	\$ 153	\$ 95
16.5	\$ 2,293	\$ 1,688	\$ 1,284	\$ 996	\$ 780	\$ 612	\$ 477	\$ 367	\$ 275	\$ 198	\$ 131	\$ 73
16	\$ 2,270	\$ 1,665	\$ 1,261	\$ 973	\$ 757	\$ 589	\$ 454	\$ 344	\$ 252	\$ 175	\$ 108	\$ 50
15.5	\$ 2,246	\$ 1,641	\$ 1,237	\$ 949	\$ 732	\$ 564	\$ 430	\$ 320	\$ 228	\$ 150	\$ 84	\$ 26
15	\$ 2,220	\$ 1,615	\$ 1,211	\$ 923	\$ 706	\$ 538	\$ 404	\$ 294	\$ 202	\$ 124	\$ 58	\$ -
14.5	\$ 2,192	\$ 1,587	\$ 1,183	\$ 895	\$ 679	\$ 510	\$ 376	\$ 266	\$ 174	\$ 96	\$ 30	\$ -
14	\$ 2,162	\$ 1,557	\$ 1,153	\$ 865	\$ 649	\$ 481	\$ 346	\$ 236	\$ 144	\$ 67	\$ -	\$ -
13.5	\$ 2,130	\$ 1,525	\$ 1,121	\$ 833	\$ 617	\$ 448	\$ 314	\$ 204	\$ 112	\$ 34	\$ -	\$ -
13	\$ 2,096	\$ 1,490	\$ 1,087	\$ 798	\$ 582	\$ 414	\$ 279	\$ 169	\$ 78	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

## 3 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 204	\$ 154	\$ 120	\$ 96	\$ 78	\$ 64	\$ 53	\$ 44	\$ 36	\$ 30	\$ 24	\$ 19
20.5	\$ 203	\$ 153	\$ 119	\$ 95	\$ 77	\$ 63	\$ 52	\$ 43	\$ 35	\$ 28	\$ 23	\$ 18
20	\$ 202	\$ 151	\$ 118	\$ 94	\$ 76	\$ 62	\$ 50	\$ 41	\$ 34	\$ 27	\$ 22	\$ 17
19.5	\$ 201	\$ 150	\$ 116	\$ 92	\$ 74	\$ 60	\$ 49	\$ 40	\$ 32	\$ 26	\$ 20	\$ 16
19	\$ 199	\$ 149	\$ 115	\$ 91	\$ 73	\$ 59	\$ 48	\$ 39	\$ 31	\$ 25	\$ 19	\$ 14
18.5	\$ 198	\$ 147	\$ 114	\$ 90	\$ 72	\$ 58	\$ 46	\$ 37	\$ 30	\$ 23	\$ 18	\$ 13
18	\$ 196	\$ 146	\$ 112	\$ 88	\$ 70	\$ 56	\$ 45	\$ 36	\$ 28	\$ 22	\$ 16	\$ 11
17.5	\$ 195	\$ 144	\$ 111	\$ 86	\$ 68	\$ 54	\$ 43	\$ 34	\$ 26	\$ 20	\$ 14	\$ 10
17	\$ 193	\$ 142	\$ 109	\$ 85	\$ 67	\$ 53	\$ 42	\$ 32	\$ 25	\$ 18	\$ 13	\$ 8
16.5	\$ 191	\$ 141	\$ 107	\$ 83	\$ 65	\$ 51	\$ 40	\$ 31	\$ 23	\$ 16	\$ 11	\$ 6
16	\$ 189	\$ 139	\$ 105	\$ 81	\$ 63	\$ 49	\$ 38	\$ 29	\$ 21	\$ 15	\$ 9	\$ 4
15.5	\$ 187	\$ 137	\$ 103	\$ 79	\$ 61	\$ 47	\$ 36	\$ 27	\$ 19	\$ 13	\$ 7	\$ 2
15	\$ 185	\$ 135	\$ 101	\$ 77	\$ 59	\$ 45	\$ 34	\$ 24	\$ 17	\$ 10	\$ 5	\$ -
14.5	\$ 183	\$ 132	\$ 99	\$ 75	\$ 57	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -
14	\$ 180	\$ 130	\$ 96	\$ 72	\$ 54	\$ 40	\$ 29	\$ 20	\$ 12	\$ 6	\$ -	\$ -
13.5	\$ 178	\$ 127	\$ 93	\$ 69	\$ 51	\$ 37	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -
13	\$ 175	\$ 124	\$ 91	\$ 67	\$ 49	\$ 34	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit  
 \$0.120 KWH Electric Rate  
 2,803 Annual Cooling Load Hours

\*Note: Energy savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

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# Home Comfort Energy Savings Calculator®\*

## 50,000 BTU Natural Gas Heating Unit

### Annual Energy Savings

New AFUE	Existing AFUE	50%	55%	60%	65%	70%	75%	80%	85%
		98%	\$ 563	\$ 459	\$ 372	\$ 298	\$ 235	\$ 180	\$ 132
95%	\$ 545	\$ 440	\$ 353	\$ 279	\$ 216	\$ 161	\$ 113	\$ 71	
90%	\$ 511	\$ 407	\$ 319	\$ 246	\$ 183	\$ 128	\$ 80	\$ 38	
85%	\$ 473	\$ 369	\$ 282	\$ 208	\$ 145	\$ 90	\$ 42	\$ -	
80%	\$ 431	\$ 327	\$ 240	\$ 166	\$ 103	\$ 48	\$ -	\$ -	

### Monthly Energy Savings

New AFUE	Existing AFUE	50%	55%	60%	65%	70%	75%	80%	85%
		98%	\$ 47	\$ 38	\$ 31	\$ 25	\$ 20	\$ 15	\$ 11
95%	\$ 45	\$ 37	\$ 29	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6	
90%	\$ 43	\$ 34	\$ 27	\$ 20	\$ 15	\$ 11	\$ 7	\$ 3	
85%	\$ 39	\$ 31	\$ 23	\$ 17	\$ 12	\$ 8	\$ 4	\$ -	
80%	\$ 36	\$ 27	\$ 20	\$ 14	\$ 9	\$ 4	\$ -	\$ -	

\$ 50,000 BTU Heating Unit  
 1.83 THERM Gas Rate  
 628 Annual Heating Load Hours

## 75,000 BTU Natural Gas Heating Unit

### Annual Energy Savings

New AFUE	Existing AFUE	50%	55%	60%	65%	70%	75%	80%	85%
		98%	\$ 845	\$ 688	\$ 557	\$ 447	\$ 352	\$ 270	\$ 198
95%	\$ 817	\$ 660	\$ 530	\$ 419	\$ 324	\$ 242	\$ 170	\$ 107	
90%	\$ 767	\$ 610	\$ 479	\$ 369	\$ 274	\$ 192	\$ 120	\$ 56	
85%	\$ 710	\$ 553	\$ 423	\$ 312	\$ 217	\$ 135	\$ 63	\$ -	
80%	\$ 647	\$ 490	\$ 359	\$ 249	\$ 154	\$ 72	\$ -	\$ -	

### Monthly Energy Savings

New AFUE	Existing AFUE	50%	55%	60%	65%	70%	75%	80%	85%
		98%	\$ 70	\$ 57	\$ 46	\$ 37	\$ 29	\$ 22	\$ 17
95%	\$ 68	\$ 55	\$ 44	\$ 35	\$ 27	\$ 20	\$ 14	\$ 9	
90%	\$ 64	\$ 51	\$ 40	\$ 31	\$ 23	\$ 16	\$ 10	\$ 5	
85%	\$ 59	\$ 46	\$ 35	\$ 26	\$ 18	\$ 11	\$ 5	\$ -	
80%	\$ 54	\$ 41	\$ 30	\$ 21	\$ 13	\$ 6	\$ -	\$ -	

\$ 75,000 BTU Heating Unit  
 1.83 THERM Gas Rate  
 628 Annual Heating Load Hours

\*Note: Energy savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the AFUE rating.

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